Telemedicine: Laws & Policy Trends

July 26, 2022









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AGENDA

- Historical Telehealth Landscape
- COVID-19 Temporary Flexibilities
- Fraud and Abuse Enforcement
- Digital Health Policy

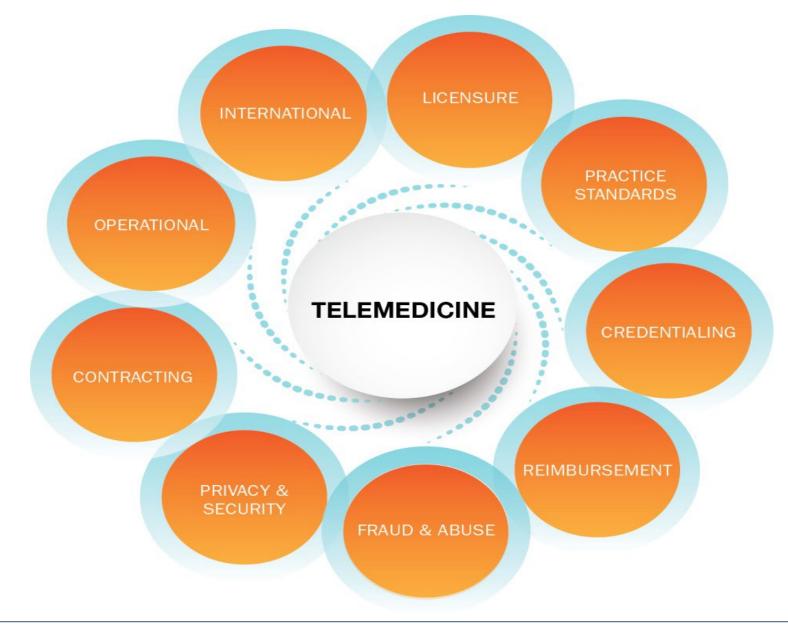


Source: South Central Telehealth Resource Center

Q & A



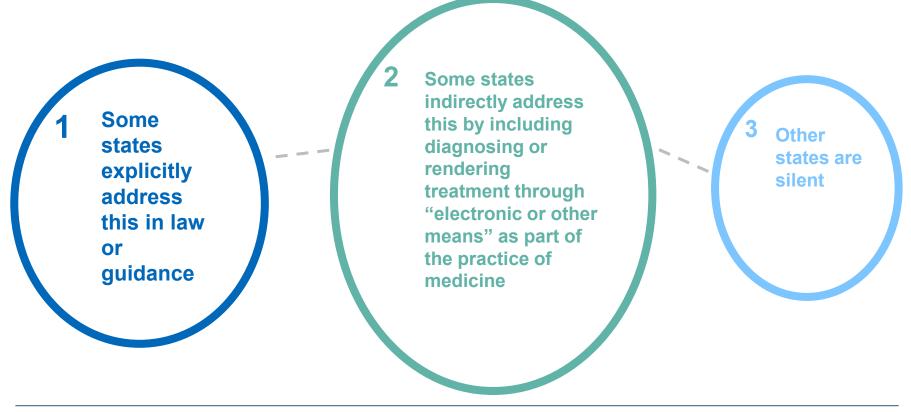
Historical Telehealth Landscape





Licensing

Regarding medical practice rules, it is generally accepted that the law that governs the consult is the state where the patient is located at the time of the consult. This is the locus of care.



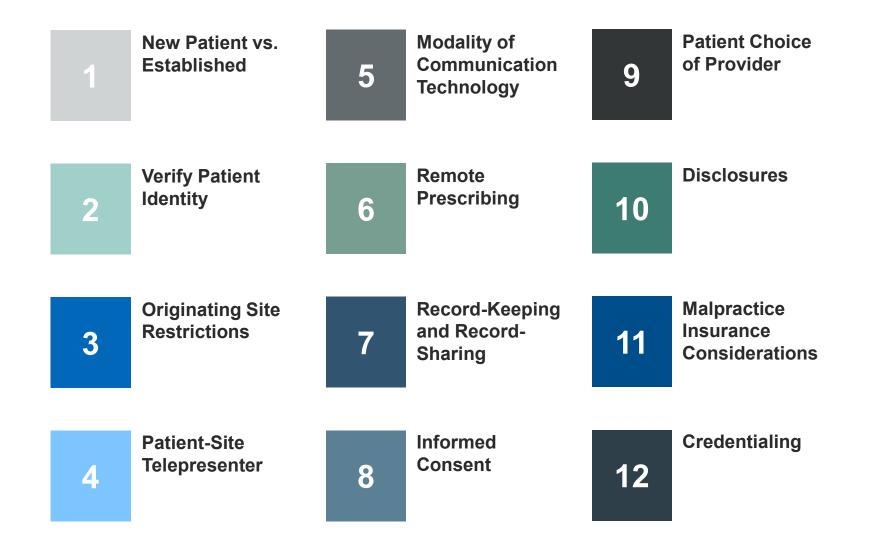


Notable License Exceptions



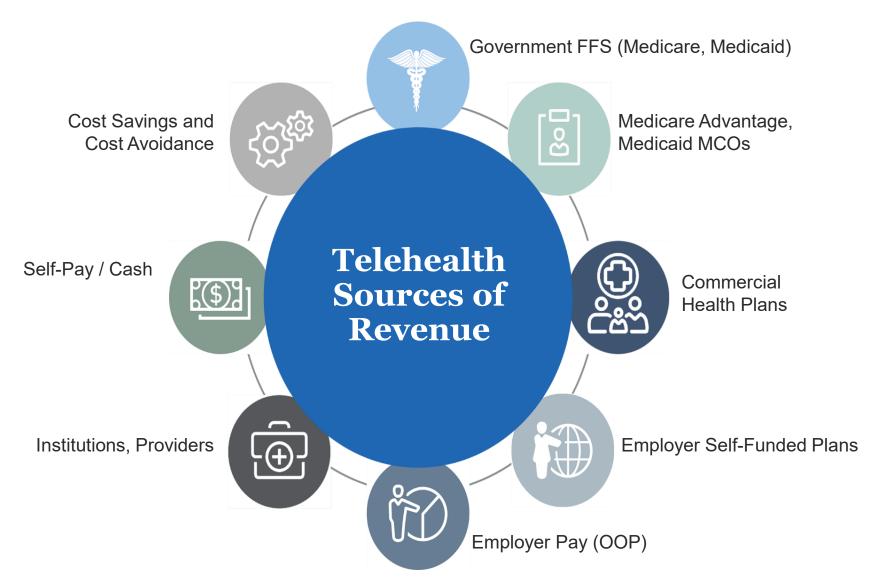


Telemedicine State Practice Standards



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Telemedicine Payment



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Telehealth and Medicare – Before the COVID-19 PHE



- 1. Geographic Patient in a qualifying rural area
- 2. Location Patient at a qualifying facility ("originating site")
- 3. **Provider -** Service provided by one of ten eligible professionals ("distant site practitioner")
- 4. **Modality -** Technology is real-time audio-video (interactive audio and video telecommunications system that permits real-time communication between the beneficiary and the distant site provider)
- 5. Service The service is among the list of CPT/HCPCS codes covered by Medicare

Social Security Act of 1835(m) or 42 USC 1395m

COVID-19 Waivers

Public Health Emergency



Declared Jan. 31, 2020 (retro to Jan 27th) Effective for 90 days and can be renewed in additional 90-day increments

Secretary may also terminate the declaration whenever s/he determines that the PHE has ceased to exist

No requirement to give notice of intent to not renew the PHE

Medicare Telehealth Waivers

Location

• Removal of Geographic & Facility Requirements

Modality

- Smartphones
- Audio-only allowed

Reimbursement

- Will pay facility fee for telehealth services furnished at home at same rate as in person
- Report POS codes that would have been reported in person
- Modifier 95 applied to claims furnished via telehealth

New CPT Codes

Added over 90 new CPT codes for telehealth services

Other

- Expanded types of professionals who can provide telehealth services
- Waived in-state licensure requirement (but state requirements still apply)
- Direct Supervision can be provided through real-time audio-video



Other Federal Agency Waivers



No administrative sanctions for reducing or waiving cost-sharing obligations for telehealth services



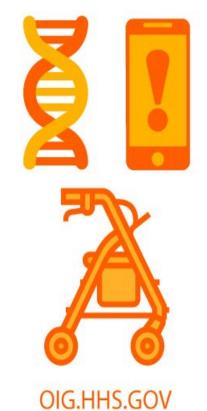
Confirmed PHE exception for telemedicine prescribing of controlled substances



OCR will not penalize providers for using potentially non-HIPAAcompliant tools or for good faith use and disclosures of PHI **FOLEY & LARDNER**

Fraud & Abuse Enforcement

2022 NATIONAL HEALTH CARE FRAUD ENFORCEMENT ACTION



Today's enforcement action highlights our **DEDICATION TO FIGHTING HEALTH** CARE FRAUD and investigating individuals who target Medicare beneficiaries and steal from taxpayers for personal gain. HHS-OIG is proud to work alongside our law enforcement partners to disrupt fraud schemes that use the guise of telehealth to expand the reach of kickback schemes **DESIGNED TO CHEAT** FEDERALLY FUNDED HEALTH CARE PROGRAMS."

> Christi A. Grimm Inspector General, HHS-OIG



https://www.justice.gov/opa/pr/justice-department-charges-dozens-12-billion-health-care-fraud

NATIONWIDE BRACE SCAM

Scammers are contacting Medicare beneficiaries to offer "free or low-cost" orthotic braces. These fraudsters bill Medicare for medically unnecessary equipment using beneficiaries' information. All beneficiaries across the country are potential targets in this scheme.

The Alleged Scheme and Key Players

Learn More: oig.hhs.gov/bracescam

Report Fraud: 1-800-HHS-TIPS or oig.hhs.gov/fraud/hotline U.S. Department of Health and Human Services Office of Inspector General



Conspirators

They own a call center that airs television and radio advertisements for orthotic braces paid for by Medicare. Telemarketers call beneficiaries directly to offer "free or low-cost" orthotic braces.

They are the masterminds of this scheme.



Call Center

The call center confirms that the beneficiaries are on Medicare and transfers beneficiaries to a telemedicine firm for a doctor's consultation.

The call center pays the telemedicine firm and its doctor for the prescriptions.



Doctor & Telemedicine Company

Regardless of medical necessity, the doctor prescribes an orthotic brace. The telemedicine company submits the brace prescription to the call center.

The telemedicine company and doctor generate prescriptions to keep this scheme running—not because the beneficiary needs the brace.

Call Center

The call center collects the prescriptions and sells them to the medical equipment company.

Providers should send prescriptions to
a medical equipment company
because beneficiaries have medical
needs for products. Prescriptions
should never be sold.



Medical Equipment Company

After the medical equipment company buys the prescriptions, the medical equipment company sends the brace, or multiple braces, to beneficiaries. The company bills Medicare and pays a kickback to the consipirators.

The medical equipment company receives \$500-\$900 per brace from Medicare and pays the conspirators a kickback of almost \$300 per brace.

* This alleged scheme is current as of April 2019.



Genetic Testing SCAM

Scammers are offering Medicare beneficiaries "free" genetic testing or cheek swabs in order to obtain beneficiaries' personal information for fraudulent purposes.

Recruiter

The recruiter (who may also be called a marketer or telemarketer), targets the beneficiary to take a genetic test in person or by mail.

Doctor

The doctor orders a test for the beneficiary even if it's not medically necessary. The doctor gets a kickback from the recruiter for ordering the test.

Lab

The lab runs the test and receives the reimbursement payment from Medicare. The lab shares the proceeds of that payment with the recruiter.

The alleged scheme is current as of September 2019.

Learn More: oig.hhs.gov/geneticscam Report Fraud: 1-800-HHS-TIPS or oig.hhs.gov/fraud/hotline



U.S. Department of Health and Human Services Office of Inspector General





TELEFRAUD SCHEME

Telemarketers contact beneficiaries and request health care information and health insurance numbers. The purported telehealth company pays a medical provider to electronically sign orders/prescriptions in an online portal for unnecessary durable medical equipment, genetic testing, or prescription medications.

The medical provider typically does not interact with or treat the beneficiary.

Beneficary Name #8294620

A durable medical equipment company, laboratory, or pharmacy purchases the complete package that includes the beneficiary's information and medical provider's order/prescription, and uses the information to submit false claims for payment to Medicare, Medicaid, and other Federal health care programs.

OIG.HHS.GOV



https://oig.hhs.gov/documents/root/1045/sfa-telefraud.pdf

Post-COVID Digital Health Policy

Expansion of Telehealth

- State Law Changes
- 2023 Physician Fee Schedule
- Legislative Fix Pending Bills
- Stake Holder Efforts



Telehealth Policy



Speaker Contact



Thomas (T.J.) Ferrante, Esq.

Partner 813.225.4148 tferrante@foley.com www.foley.com/telemedicine www.healthcarelawtoday.com

One Law Firm. All Your Digital Health Needs.

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Thank you

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